

## OSI NEWSLETTER #11

*OSI is instituting a Business Assistance Team program*

OSI's 600+ membership contains a large pool of skills potentially helpful in starting and growing enterprises. We want to help organize these resources: to be something of a match maker for our members seeking and offering organization-developing skills.

To this end, we are inviting interested OSI members to participate in a 'Business Assistance Team'.

Here are the qualifications to be a BAT member.

1. Have a skill or product helpful to small organizations – e.g. legal, accounting, promotion, IT support, etc.
2. Have been an OSI member at least six months. (We want to have a little time to get to know you).
3. Be in good standing with us financially. (If you do not manage your own business affairs reliably and responsibly, how can we recommend you to others?)
4. Not generate repeated and significant complaints from OSI members concerning the quality of services provided or the ethics of your business practices. (We will be the sole judge of this).
5. Let us know that you would like to be considered for BAT membership, by emailing the manager or indicating it on your online account management page (described below)

*Quote Of The Month*

"I have performed European and African international law, have had an office presence in the K Street Corridor since 1976, and have used OSI for over 15 years because it has provided by far my best experience."

John Floyd III, Esq

*Enhanced online account management*

Last month we debuted the ability to login and browse your fellow OSI members' offerings. There was a surprising level of interest in this service. To meet this demand we have upgraded the service to allow each member to publish his/her own information.

Once you hit the 'Client Login' link on the <http://osioffices.com> website there is a new option -- 'Edit your own page'. By following this link you can enter or update the information about your company you wished listed to over 600 OSI members.

We are interested in further developing this site to enhance your company's networking ability as well as manage your account. For any suggestions or issues please email the manager.

*Monthly Schedule*

You can checkout the most up to date OSI event schedule at <http://osioffices.com/schedule.html>

- **June 17th** -- Suntrust Bank

- **June 22th** -- PNC Bank

*Banks and your business*

Suntrust Bank will have a team on site at OSI on June 17 at noon to discuss your business banking needs. Suntrust, a top tier US bank, is offering OSI clients a package tailored to reflect your membership in a group of over 600 potential additions to their local-branch client base. Come see what they can do for you.

PNC bank, another top tier national bank, is offering credit card processing facilities to OSI clients. PNC advises that it values access to our membership group. PNC assures us that they can and will, for OSI clients, meet and beat any competitive credit card processing arrangement. Please email [manager@osioffices.com](mailto:manager@osioffices.com) if you are interested in exploring this offer.

*Contacting OSI*

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