

## OSI NEWSLETTER #9

*Practical business advice for small law firms*

On April 22, at noon, Daniel Mills, the Manager for the District Bar's Practice Management Advisory Service, will hold a seminar on practical business aspects of solo and small firm law practice at OSI's conference room at Suite 300, 1629 K St NW, WDC 20006. Dan is an experienced lawyer, and conducts the District Bar's 'Basic Training' sessions. Come and discuss developments in the practice of law, your needs, and Dan's suggestions about how to get what you want to get out of your law practice. OSI members and non-members welcome.

*Tax tips*

On April 29th OSI will be hosting a panel of experts on tax matters to discuss common small business tax issues. You can raise an issue of your choice. Our experts are persons who have been associated with OSI for years, and are familiar with our clientele. Please email or call to get more information and RSVP.

*Quote Of The Month*

"For more than two decades, Jack Pearce and OSI Inc. have provided excellent professional service to my firm, Lasley & Associates. With the assistance and professional service of OSI Inc. I have been able to maintain a vibrant criminal law and civil rights practice. I have advanced several major civil and human rights initiatives – especially the Height-Mandel (Tambo) leadership institute for civil and humanitarian rights, and Houstonian jurisprudence. Thanks Jack."

*Legal Transitions*

OSI is in the process of setting up an affiliate firm to be named 'Legal Transitions'. We are organizing a service for lawyers which can help them better access facilities and services useful in their law practices – lawyers with whom to affiliate, paralegal services, marketing services, accounting services, private investigators, software consultants, banking facilities, and more.

We have in our 600 plus member complement many persons and firms who can provide services of potential benefit to our lawyer clients. We need better to organize these resources. That starts with getting them identified and arrayed on a website for viewing and contact.

If you have a service or product which attorneys can use to advantage, please email us at [manager@osioffices.com](mailto:manager@osioffices.com) your company name, a contact person's name, a brief description of your service or product, your website URL, your email address, and a contact telephone number.

*Monthly Schedule*

You can checkout the most up to date schedule with locations and times at <http://osioffices.com/schedule.html> Currently planned for April is:

- **April 22th** -- Daniel Mills from the district bar.
- **April 29th** -- Tax advice for small businesses.

As mentioned last month we are now charging \$1.50 per call to check the contents of your postal mail.

*Merchant services*

Interested in accepting credit cards or electronic checks? OSI is in discussion with several banks on packages for our clientele. Please email the manager for more details.

*Contacting OSI*

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